ISS Group Solutions Overview
Technology for the Changing Workplace

ISS Group Introduction

- **Founded in 1986** (www.ISSGroup.com)
  - Founder and CEO, Andrew Weinstein

- **1986 – 2000 sold and implemented various ERP, CRM and eCommerce Solutions to SMB and Fortune 1000 Manufacturers**
  - 1995 – 2000 QAD Reseller
  - 1996 released 1st QAD add-on Solution (*MFG/PRO on the Web; Trading Partner Transactions*)

- **1995 – Today have provided add-on Solutions and Implementation Consulting Services to 300+ QAD User Organizations**

- **Provider of *Procure to Pay (P2P)* and *Business Process Improvement Solutions* exclusively to the QAD User Community**
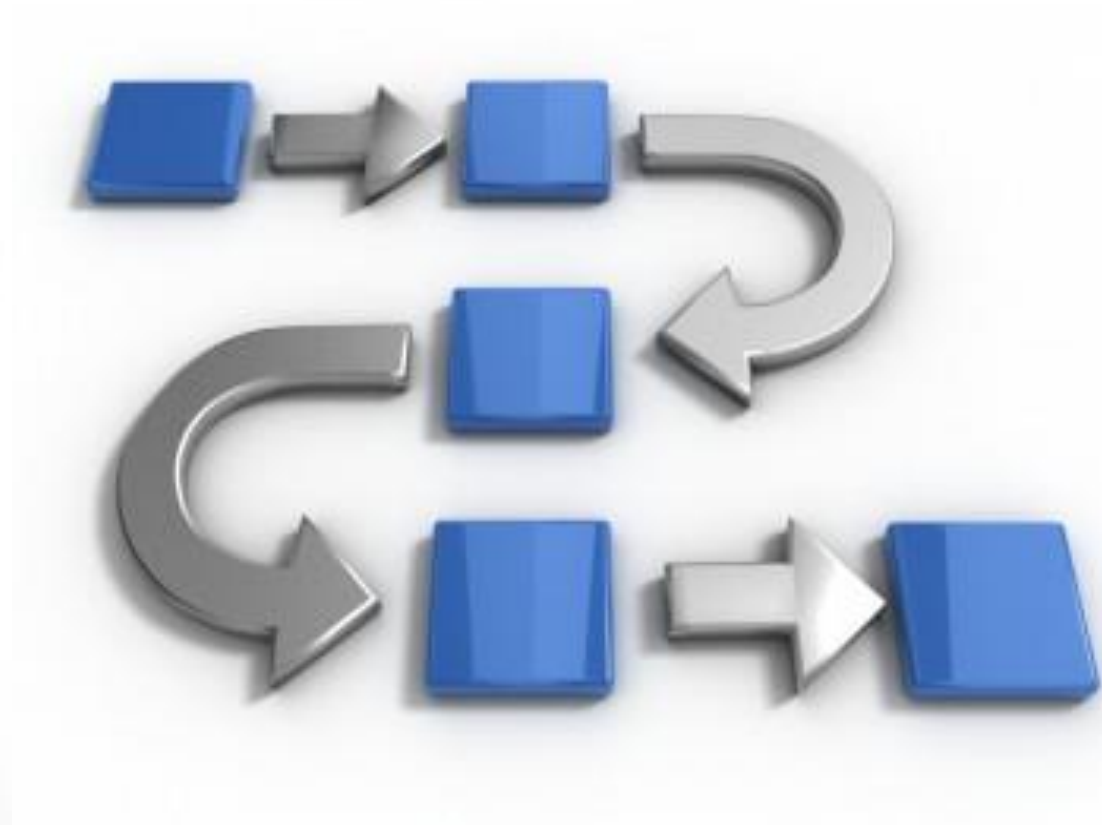
What do we see?

New and **changing** workflow/approval Processes to support:

❑ A remote and distributed Workforce

❑ Elimination of paper forms

❑ Standardization and streamlining of processes

❑ Improved process visibility and control
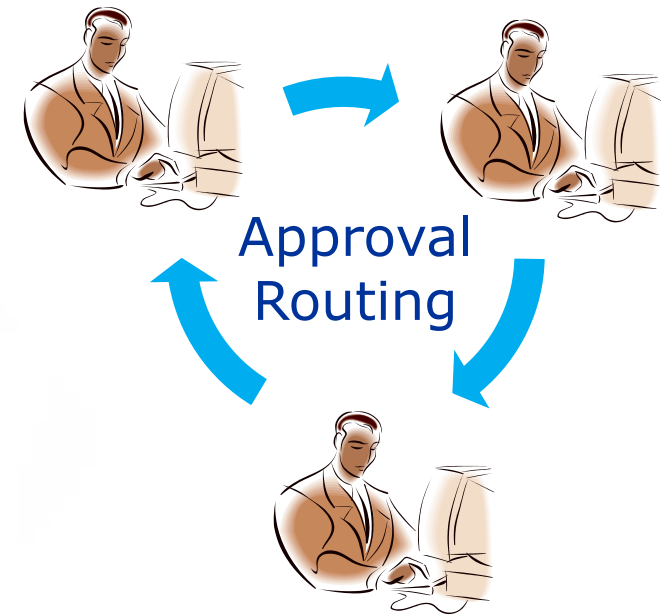
Primary Objective of ISSG Solutions

➢ To improve the flow and control of Business Processes that require a review and approval activity prior to performing an Action

How do we accomplish that objective?

By providing a tool that creates an Approval Routing

based on the data associated with a specific Process

request. Examples of Process requests include:

- PO Requisition Approval

- Sales Quote Approval

- CapEx Request Approval

- Budget Approval

- Unplanned Issues/Receipts

Approval
Routing

Results achieved by our Clients

✓ Reduced process cycle time/costs

✓ Improved process visibility/tracking

✓ Elimination of redundant data entry

✓ Reduced auditing costs

✓ Implementation of process controls

✓ Elimination of paper forms

✓ Process standardization

ISS GROUP®

ISS Group Solutions

- *i*Approve™ - 'Data-Driven' Workflow/Approval Routing

- *i*Purchase™ - Purchase Order Requisition Management/Approval

- *i*Voucher™ - Supplier Invoice Reconciliation/Approval

- *i*Quote™ - Sales Order Quotation Management/Approval

iSS GROUP®

All Solutions integrate with QAD out of the box!

*i*Approve™ : '<u>Data-Driven</u>' Workflow/Approval Routing

❑ On-Premise or Hosted Solution

❑ Route electronic *Process Forms* for review and change/approval

➢ An electronic Process Form (Record) can be created manually by a User completing a **web form** such as a PO Requisition or an Unplanned Issue, or it can be created programmatically by a triggering event (ie; a change of data in a QAD data attribute such as a Supplier Remit To Address or a Sales Order Price Change).

❑ **Approval Routing based on Routing Rules <u>and the Data stored on each Process Form</u>**

❑ Perform an *Action* upon Process Form Approval (ie; create QAD PO, create QAD SO, update QAD DB attribute, release a Suppler/Customer from hold, etc.)

❑ Multi-Channel, Sequential and Group Approvals, Out of Office Functionality

❑ Approve/Reject directly from eMail and/or Mobile Device

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*i*Purchase™ : PO Requisition Management/Approval

❑ On-Premise or Hosted Solution

❑ Auto Create QAD PO upon Requisition Approval

❑ 5 methods to create electronic Purchase Order Requisitions

    1. iPurchase™ Workbench
    2. eCommerce Shopping (PunchOut)
    3. Hosted Catalog Management
    4. QAD MRP Action Center
    5. QAD EAM Integration

❑ Utilizes ISS Group's 'Data-Driven' Workflow/Approval Routing Technology

❑ Approve/Reject Requisition from within eMail (no need to login to *i*Purchase™)

❑ Buyers Portal/Supplier Performance (*coming soon*!)

❑ Project Budgeting/Spend Tracking

❑ Mobile Functionality (Approve Requisition, Reject, Inquiry)

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*i*Voucher™ : Supplier Invoice Reconciliation/Approval

*i*Voucher™ is a Cloud-based Supplier Invoice Reconciliation solution developed by Easy Access, Inc. and re-sold by ISSG.

- ❑ Multiple versions available (ie; *i*Voucher™ Lite)

- ❑ Creates QAD A/P Vouchers upon Invoice Approval

- ❑ OCR Invoice data capture <u>and reconciliation service</u>

- ❑ Pairing/Matching of PO based Invoices with POs/Receipts

- ❑ 2-way and 3-way electronic PO/receipt/invoice reconciliation

- ❑ G/L Coding of non-PO based Invoices

- ❑ Configurable Rules Based Approval Workflow

- ❑ Document storage of Invoice and related documents

- ❑ Payments Analytics

iQuote™ : Sales Order Quotation Management/Approval

❑ On-Premise or Hosted Solution

❑ Creates QAD Sales Orders upon Sales Quote Approval

❑ Create electronic Sales Order Quotations

1. Intuitive Customer/Contact Search
2. Integration with CRM
3. Pre-defined Quote Templates
4. QAD Best Pricing and Volume Discounting

❑ Utilizes ISS Group's 'Data-Driven' Workflow/Approval Routing Technology

❑ Customer Signature Capture on Quote Print

❑ Quote Inquiry

❑ Sales Order Inquiry

❑ Pricing Inquiry

For more information and to request a demo!

Please visit our website at:

www.**ISSGroup**.com

Questions?

Contact Andy Weinstein at:

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Thank you!

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