



QUICK FACTS:

- Founded in 1986
- Headquarters in Sparta, New Jersey
- Progress® Partner since 1992
- QAD® Global Product Award Winner
- Microsoft Gold Certified Partner
- Microsoft CRM Value Added Reseller (VAR) and Implementation Partner
- Microsoft Independent Software Vendor (ISV)

Features of Version 4.0

- ERP Customers to MSCRM Accounts
- ERP Products to MSCRM Products
- ERP Sales Order Header to MSCRM Order Header
- ERP Sales Order Line Item to MSCRM Order Line Item
- ERP Invoice Header to MSCRM Invoice Header
- ERP Invoice Line Item to MSCRM Invoice Line Item
- ERP Sales Order Status Update to MSCRM Order Status
- Monitoring and Administration Performed in MSCRM
- Utilization of MSCRM Security Model for Secure Monitoring & Configuration
- Capacity for IT User to Configure & Map Fields Between ERP and MSCRM
- Ability to Pull Data from ANY Table - Without Writing Custom Code
- Re-Architecture of Core Application Platform Allows Lighter Code 'Foot-Print'
- Significantly Improved Performance Utilizing Less Hardware Resources

Roadmap for Version 4.1

- ERP Customer to MSCRM Account (Two Way Synchronization)
- ERP Ship-To Addresses to MSCRM Account Addresses
- MSCRM Quotes to ERP Orders
- MSCRM E-mail Alerts Triggered by ERP Data
- ERP Report Attachments to MSCRM Accounts/Products
- ERP Product Quantity Available to MSCRM Products
- ERP Product History to MSCRM Products

Microsoft
GOLD CERTIFIED
Partner

PROGRESS
SOFTWARE



Benefits

- Securely Provides Up To Date Information to Sales, Operations and Customer Service Departments
- Eliminates Need to Re-Key Redundant Information in Both ERP and MSCRM Systems
- Reduces Data Entry Errors Due to Automatic Synchronization of ERP and MSCRM Systems
- Ensures All Data Validations Required in ERP and MSCRM Systems are Fully Enforced
- No Data Will Be Lost - Even if One Application is Not Available