



"...In ISS Group, we found a partner who brings a wealth of QAD MFG/PRO knowledge as well as the ability to develop and deliver a system on time and within budget."

Todd Rumsey
Laird Technologies

iQuote™ Features Include

- Web 2.0 Technology - Web-Based Solution Requiring Only a Web Browser
- Hundreds of iQuote Users Per Single QAD EA User License
- Mobile Device Functionality
- Integrated with QAD EA in Real-Time Without Any Data Replication
- Allows Quote to be Created for Existing as well as New Customer and Items not in QAD EA Master File
- Maintains Unlimited Contacts per Customer, and Allows for Customer Search by Contact
- Route Orders for Internal Review and Approval via User Configurable Workflow Rules Engine and Track Approvals/Rejections for Audit Purposes
- Allows Multiple Quantities/Prices per Quote Line Item (i.e. Volume Breaks)
- Rules-Based Approval Workflow
- Maintains a Centralized Repository of Sales Quotes for Global Visibility, Audit Trail Purposes, and Historical Research—Even After Sales Order Has Been Created
- Automatically eMails and/or Sends SMS Text Alerts to Quote Approvers and Originator
- Create New Quotes from Historical Quotes and/or Create and Track Multiple Quote Revisions
- Provides Robust Quote Search and Query Capabilities
- Detailed Query for QAD EA Order(s) and Invoice(s) Created from Quote
- Integration with Microsoft Office

QUICK FACTS:

- Founded in 1986
- HQ in Northern, NJ
- Progress Applications Partner
- Infor Channel Partner
- Microsoft Gold Certified Partner

Clients Include:

- Acclarent (a business unit of Johnson & Johnson)
- ANH Refractories Company
- Aspect Medical Systems
- Avery Dennison Corporation
- Eaton Corporation
- GHSP
- Ingersoll-Rand Company
- International Automotive Components
- John Crane Inc.
- Laird Technologies
- MiTek Industries
- OXBO International Corporation
- Rea Magnet Wire Company
- Remy International
- Superior Essex
- Wellman Products Group

INFOR™
channel partner

PROGRESS
SOFTWARE

Microsoft®
GOLD CERTIFIED
Partner

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Improving Quote Turnaround,
Increases Sales...!